The smarter choice to suit every need







Why choose Epson?

Our goal

We strive to achieve sustainability and enrich local communities.

Sustainability features in every aspect of our business. Among other things, Epson achieved EcoVadis Platinum status in 2020. This rating places us in the top one per cent in sustainability for companies in our industry globally.







Our commitment

We recognise that we have a responsibility to build a better tomorrow, today. In fact, in 2019 alone, Epson recycled more than 19,630,00kg of WEEE (Waste Electrical and Electronic Equipment), 9,400kg of batteries and 800,000kg of plastic.¹.

Our innovative technology

We create our own technology. Unlike most of our competition, we don't use heat in our print technology. This means we save energy and achieve better sustainability, end users see fewer consumables and you achieve additional profitability.

We use 3LCD technology, using up to 25% less electricity² whilst offering end users up to three times brighter colours and you additional profitability.

Epson is the clear brand of choice for profitability, sustainability and quality.

Up to 83% less energy and CO₂ emissions compared to laser printers¹

Up to 96% fewer used consumables than laser printers¹

25% less electricity per lumen of brightness²

Up to

3

brighter colours with
Epson projectors⁵

We've changed printing forever

With Epson, there is a choice of print solution to offer end users: standard cartridge and ink tank printers.



Customers looking to achieve longer term cost savings should consider our EcoTank range. EcoTank printers feature a large ink tank that you fill with the included ink bottles instead of cartridges. There is enough ink included to print up to 14,000 pages. One set of ink bottles is equivalent to 72 ink cartridges, which makes a big difference in terms of both waste and transportation. What's more, delivery costs can be cut down, due to fewer shipments required, which also reduces the amount of time that needs to be spent packaging cartridges for shipping.



Customers with a budget looking to spend smaller amounts up front can select from our wide range of sustainable, cost saving cartridge products. Compared to laser printers, Epson Inkjet printers reduce energy usage and waste, while boosting productivity, without sacrificing quality. In addition, the inks can be purchased individually, meaning that only the colours used need to be replaced.

With both options available, Epson has the right solution for every situation.

How to choose the right printer

From home office to large enterprise use, Epson offers a wide range of inkjet printers that can help save money, time and unnecessary hassle to help business grow. From EcoTank to WorkForce Enterprise, each range offers unique features. Use this guide to help select the right printer to suit customers business needs.

Target market

Users per device

Expression

Print high-quality glossy photos and documents, taking advantage of mobile connectivity and easy-to-use features.









Home/SoHo/ and Photo

1-4

EcoTank

Say goodbye to ink cartridges and say hello to ultra low-cost printing with the EcoTank series.







Home / SoHo

1-4

WorkForce

The small but mighty range of WorkForce business inkjet printers bring quality, speed and value to any small office.







Home / SoHo

1-4

WorkForce Pro

Engineered for business, WorkForce Pro business inkjet printers offer outstanding reliability, reduced environmental impact and reduction in used consumables and packaging.









SoHo / SMB / SME

1-10

EcoTank Pro

Ultra-fast colour printing at an ultra-low cost per page, as well as an integrated high-capacity ink tank that reduces the hassle of replacing cartridges.



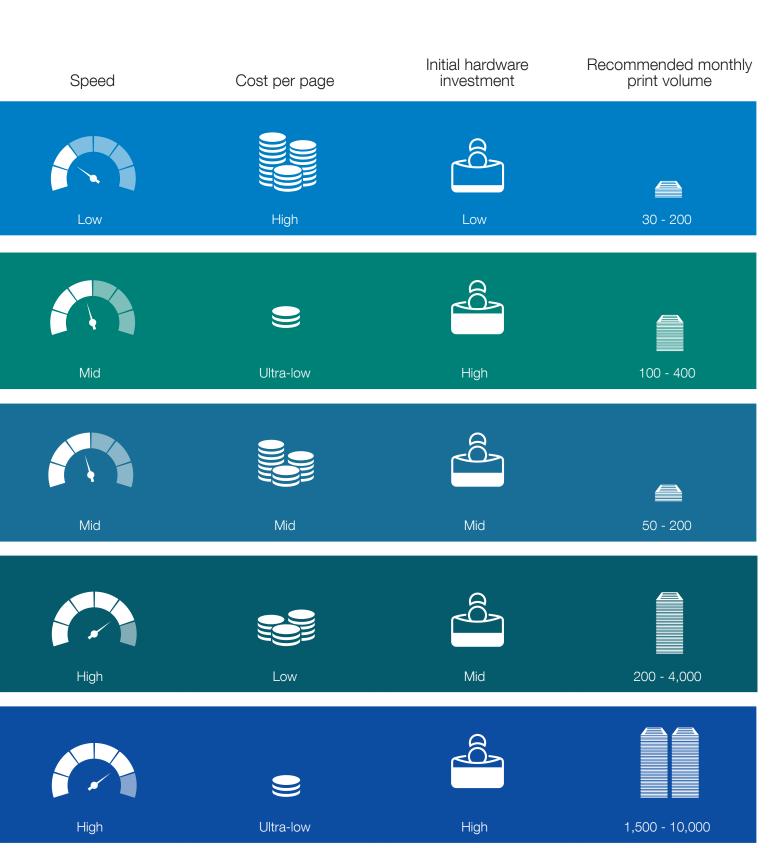






SMB / SME / Corporate

6-15



Easy to use and cost-effective printing solutions

With EcoTank, integrated high-capacity ink tanks supply the printer with ink continuously, delivering superb quality and hassle-free printing at ultra-low cost per page. The perfect solution for busy homes, home offices and small businesses.



For busy households looking for hassle-free printing





EcoTank ET-2710 Series









EcoTank ET-2720 Series









EcoTank ET-2750 Series











For the home office and small offices





EcoTank ET-3700 Series









EcoTank ET-4700 Series









EcoTank ET-14000







EcoTank ET-15000









For the photo enthusiast









EcoTank ET-7700













EcoTank ET-7750







EcoTank ET-8500 Series











For home offices and businesses looking for fast, business-quality printing





EcoTank ET-5100 Series









EcoTank ET-5800 Series











EcoTank ET-16600 Series

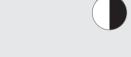








For small and medium business looking for economical mono printing





EcoTank ET-M1100 series









EcoTank ET-M2100 series







EcoTank ET-M3100 series









EcoTank ET-M16600









Inkjet for outstanding value

Both stylish and compact, these printers and multifunction models use individual ink cartridges, saving money as you only need to replace the ink that's used. Produce outstanding glossy photos and documents, to long-lasting superior photos with 6-colour inks.

The feature-packed range of WorkForce business inkjet printers bring quality, speed and value to any small office. This range of compact multifunction printers are an affordable way to experience the benefits of inkjets for bigger businesses.



Expression Home for everyday documents





XP-2100 Series









XP-3100 Series









XP-4100 Series









XP-5100 Series











Expression Premium and Photo for busy households





Premium XP-6100 Series









Premium XP-7100 Series







Photo XP-8600 Series









WorkForce for small office and medium businesses





WF-110



WF-2000 Series



WF-3000 Series





WF-7000 Series



























WorkForce Pro for demanding small and medium businesses





WF-4000 Pro Series

WF-6000 Pro Series



Pro WF-4745DTWF



Pro WF-C5210DW







































WF-8000 Pro Series













Release the potential of a dynamic workflow

Improve your flexibility with the support of a global leader in scanning solutions. An essential part of modern living is the ability to transform physical documents into useable data. Whether at home, on the road, in a reception or at your office desk, Epson have the ability to create better workflows that reduce the reliance on paper.

In stark contrast to previous years, today, not all employees are based in an office, presenting a challenge in document sharing, handling and security. The opportunity to scan and share electronically provides a greater degree of GDPR compliance.

Our range is already one of the largest available, and because of Epson's stability, we are committed to continuing to develop and expanding the range going forward.



Mobile



Sheetfed



Flatbed



Over 30 years of experience

Epson made its first scanner in 1986, and we have been growing since.

1 in 5 document scanners sold worldwide is Epson

Globally, Epson have grown their market share for the last 10 years, selling an incredible 3.2 million business scanners in that time³.

Award winning designs

This includes the Red Dot Design Award 2019 and BLI Summer Pick Award 2019 for our mobile scanners.







Epson ES-50/ES-60W/DS-80W



Flexible scanning solutions for home and business

Easily capture, convert and distribute scanned information. With models that significantly cut the steps required to capture and store documents - while supporting a wide range of applications – we have a scanner to suit your needs.





For home and photography specialists



Perfection V39









Perfection V600







Perfection V850 Pro



FastFoto FF-680W



























Mobile scanners for a totally flexible solution

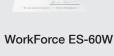


WorkForce ES-50















WorkForce DS-310







WorkForce DS-360W









Small office and medium businesses



WorkForce ES-500WII









WorkForce ES-580W









WorkForce DS-730N









WorkForce DS-1660W











Demanding small and medium businesses with existing document management systems



WorkForce DS-1630











WorkForce DS-530II









WorkForce DS-770II









WorkForce DS-870









The future in projection technology

As the No.1 in the projector market since 2001⁴, we have an extensive knowledge of display solutions. We know that size and clarity matter. Whether in a classroom, a meeting room, studying complex plans and documents, or sitting in your living room, our display solutions deliver a more meaningful experience through large scale, crystal clear images.





No-one sells more projectors than Epson. Why? Because our display solutions bring content to life thanks to bright, vivid and clear images, even in brightly-lit rooms.

We manufacture our own 3LCD technology, delivering up to **3x brighter**⁵ colours and using **25% less electricity**² per lumen of brightness. Epson ensures that its projectors have an equally high white and Colour Light Output (CLO).

Brightness alone is not enough to bring the true colours you see everyday to life. Following this philosophy, only Epson's 3LCD technology combines brightness and True Colour to create vivid, lifelike images. We do this by making sure the coloured light our projectors show is just as bright as the white light.





In a comparative test, **99% of people** chose Epson as having the most vivid colours when compared with competitor models⁵. **8 out of 10 people** said that Epson has the highest image quality⁶.

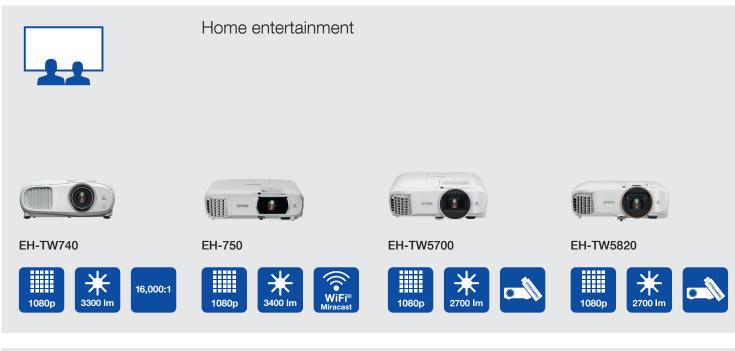
A selection of our display solutions are TCO certified⁷, proving that Epson is the ideal choice for sustainable solutions. TCO Certified is a world-leading global sustainability certification for electronics, founded over 25 years ago. By choosing products with these certifications, you can meet your customers' demands of the present without compromising future generations.



Our commitment to the environment coupled with our own technology make for an unbeatable solution, proving once again that technology can be both sustainable and deliver outstanding results.

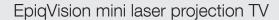
Innovative display solutions to leave a lasting impression

We work hard to develop innovative and versatile projectors that meet your needs and allow you to make a lasting impression. Our commitment to product quality, technology, relationships and service and support is the reason we have been market leader for projectors since 2001.











EF-11

1080p



EF-12



EF-14

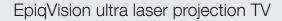














EH-LS500W ATV/ EH-LS500B ATV







EH-LS300W/EH-LS300B









High-quality performance for the home and business



EB-01









EB-FH06







The ultimate display for business presenting



EB-W06







16,000:1



WXGA









EB-FH52

















EB-E20







EB-2250U







Registering for the Partner Portal

Collaborate with Epson to harness our knowledge, experience and training, as well as taking advantage of a range of benefits and rewards.

Gain access to our portal and enjoy the benefits of being a partner. Using this exclusive online resource, you can find a range of clear and comprehensive information, as well as being able to check your benefits and rewards, access our training modules and much more.

- Everything at a glance on your dashboard
- View your performance and rewards
- Access sales and marketing materials
- Get the latest news from our Business Blog
- Get in direct contact with our staff

Learn all about Epson products and browse our useful resources to help you with your marketing activities. You can also take advantage of our great rates on Epson demonstration units.

- View all product information and specification
- Download pricelists
- Access product imagery and marketing materials
- Access product support and training resources
- View case studies

We have a range of partner programmes designed to help our resellers and authorised distributors maximise sales and grow their business.

epson.co.uk/portal





World-leading innovation, World-leading products

We have the most comprehensive range of products to cover a wide range of applications, beyond what you have already seen.

Reliable and robust dot matrix printing



Improve efficiency at the point of sale



Professional performance large format printers for every business



Leading the way in visual technology excellence





- 1 Sum of amount actually collected and expected to be collected.
- 2 Data source: ProjectorCentral.com, Jan. 2014. Average of 1,243 shipping models for which the manufacturers provided lumens and total power data, all resolutions and brightness levels. Energy efficiency was measured as wattage per lumen. It was measured for both 3LCD and 1-chip projectors in each of five brightness segments. 3LCD projectors averaged less required electricity per lumen in each of the five segments.
- 3 Based on Infotrends data 2019.
- 4 Survey conducted by Futuresource Consulting for the period from 2001 to 2019.
- 5 Colour brightness (colour light output) in brightest mode, measured by a third-party lab in accordance with IDMS 15.4. Colour brightness will vary depending on usage conditions. Top-selling Epson 3LCD projectors versus top-selling 1-chip DLP projectors based on NPD sales data for May 2017 April 2018.
- 6 In August 2015 Epson conducted a blind shoot-out between its 3LCD projector, EH-TW5200, and competitor 1-chip DLP projectors: BenQ TH681+, Optoma HD26; Acer H6510BD and Viewsonic PJD7822HDL. The competitor projectors have the same resolution as the Epson projector (1080p resolution (1920 x 1080), the same quoted lumens level of the Epson projector or above, and minimum contrast ratio of 10,000:1.
- 7 Epson achieved certification by TCO Certified for its family of projectors. TCO is the world's most comprehensive sustainability certification for IT products, which must meet life cycle criteria for social and environmental sustainability. Applies to select products.

For further information please contact your local Epson office or visit www.epson-europe.com

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